

Speed Wrench Inc.

DBA: Speed-Tech Equipment

DBA: All Phase Hydraulics & Machine



The "Tool Box"

Welcome to 2016, the year we celebrate our 27th year in business. As we enter the New Year, we take pause once again to acknowledge the faithfulness of our God in preserving us as a business. We recognize that we are only instruments in His hand and that Speed Wrench is only a small part of His Greater Purpose. Knowing what that purpose is, we must daily seek the will of the Almighty to give us direction. We pray for the wisdom to follow where He leads.

We are now settled in after our building expansion last year and have been focused on fine tuning business. We are constantly asking you, our customers, "Where can we improve?" Your feedback is greatly appreciated and is used to bring forward the best products and services possible. Thank you for your continued patronage.

Our project this year is a total upgrade to our point of sale software. In the past four months we have been researching software for the entire company. We have outgrown our old system both in size and diversity and need to upgrade to stay up with ever changing technologies and business opportunities. We are finishing up the vetting process and hope to begin changing things over starting this month. To keep from disrupting daily business, we have decided to phase this program in over the next 6-8 months. We will bring you an update in our July Newsletter.

Thank you & have a blessed New Year,
~ The Management



Light Duty Division:



What's new you ask?

- Customer Wi-Fi!**
- Two TV's with cable!**
- Comfy chairs!**
- Magazines to read!**



Come hang out in our recently re-vamped waiting area while your vehicle is being serviced. You don't even have to stop working as you can now connect to our customer Wi-Fi! For an appointment call 616-669-8777.

Melissa DenHollander

This past June, Melissa joined the Speed Wrench team as one of the administrative assistants for Speed-Tech Equipment. She then took on the role of assisting in the Light and Heavy duty truck divisions as well as the Body Shop division. Melissa is a 2014 graduate of Plymouth Christian high school and the Kent Career Technical Center, where she attended the Auto-Tech class. Melissa enjoys traveling and spending time in the great outdoors! Welcome to the team, Melissa!



Body Shop Division:

- ➔ Speed Wrench paint and body technicians are qualified to work on all major manufacturer models.
- ➔ Our services include a large range of work from small dent and scratch repair to complete refurbishments, rebuilds and replacement of components, cabs and sleepers. We can change the color of your truck or your entire fleet. We work with all major insurance companies to timely repair your equipment and have you back on the road with minimal down time.
- ➔ When you look below, you will see pictures from one of our recent jobs that entailed updating a 2003 T-800. As you can see, she looks like a completely new truck!

Please call us today for a free estimate: 616-669-8700.



Heavy Duty Division:

Updates & Happenings:

⇒ We have had a few opportunities to learn. First, we sent our newest technician, Austin, to Beeline for a one week alignment school program. Then we hosted a wheel end technician class, that was presented by Federal Mogul Makers of National Seal. Almost the entire Speed Wrench staff was in attendance!

⇒ Recently, we sent Steve on a service call to Illinois to replace a clutch. The truck is equipped with a large machine that did not allow it to travel on the road, and to remove the machine was not an option. They placed a call to Speed Wrench to see if we would be willing drive to central Illinois to do this repair. No problem! Give Chris Huntley a call at 616-669-8700 if you have an unusual request like this, chances are we can help you too!



Above: Picture of Steve on-site at the Illinois service call.



⇒ As for the construction side, we remain very busy with crane repair and rebuilds. We repair many different types of cranes, Hiab, Effer and Palfinger, as well as doing the warranty

work for Hiab and Effer Cranes. Our crane and bucket truck work is also expanding and growing in the Kalamazoo area. Besides the crane work, we can also install easy track systems, which is a hydraulic four wheel drive system for heavy duty trucks.

⇒ Please call Jerry Hampton today at 616-669-8700 for all your crane and construction needs.

Please join us in welcoming the newest member of the Heavy duty division. Austin VanderWoude joined our team this past summer after attending the University of North Western Ohio. He currently lives in Wayland where he enjoys snowmobiling, hunting, and hanging out with his friends up at silver lake.



Welcome to the team Austin!

Speed-Tech Equipment:



Johnathan Nelson

We welcome Johnathan Nelson who joins Speed-Tech Equipment as a parts runner servicing all Speed-Tech territories. Jonathan graduated from Fennville Public High School, and was previously employed with Precision Collision. He enjoys fishing, hunting and going on camping trips to Silver Lake with his family.

New Product: Walenado HVLS Fans

We are excited to introduce a number of new products from Nordock Inc. in this issue and upcoming newsletters. Nordock is a leader in innovation, quality and safety of the loading dock industry. Please contact your sales representative for more information on these exciting new products.

Pushing the next generation of HVLS fans higher than ever before.

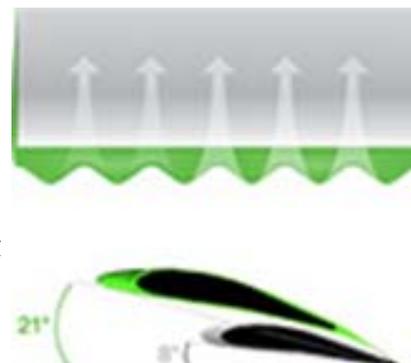
Keep cool in the summer and warm in the winter. WHALENADO™ High-Volume, Low-Speed (HVLS) industrial fans are a low-cost, high-efficiency alternative for effective climate control. Its five-blade design, steep blade angles of 21° and patented



an aerodynamic fan capable of creating a comfortable working environment while reducing energy costs. WHALE-POWER™ technology form moving up to 400,000 CFM's of air,

WHALE-POWER™ Technology

Modeled after the aerodynamic fins of the humpback whale, WHALENADO™ fans feature the patented WHALE-POWER™ Technology. Continuous ridges along the front edge of the blade that force air into small channels across the top of the airfoil, increasing air velocity and lift while reducing drag. By reducing drag, WHALENADO™ fans are able to increase the pitch of the blade to 21° (over 230% higher than the competition), allowing for greater air movement with fewer blades.



The Variable Frequency Drive (VFD) provides a soft start and enables full variable speed control, allowing users to optimize the performance of WHALENADO™ fans for specific environments and/or applications. WHALENADO™ HVLS fans are available in 8', 12', 16', 20' or 24' wide spans.

Speed Doors

Speed Tech Equipment has been easing into the overhead door business for some of our customers. That has included installing “Speed Doors” for at least a handful of those customers.

We recently assisted one of our local manufacturers with a door issue that they had been dealing with for some time. They were using a steel rolling curtain door and an electric opener to gain access from inside the plant to their outside storage and trash compactor area. The curtain door/opener combination was very slow in its ability to go up/down the required distance of 12', taking about 12-13 seconds in each direction. Due to its slower speed, there were some instances where the forklift operators were running into the door and damaging it to the point that the door was no longer functioning properly.

We were able to offer them a solution for this problem and still allow them to keep the steel curtain door and the security it affords. We suggested a new Nergeco Enduro 5 Trekking vinyl curtain door to be mounted on the outside of the building. This new door travels up/down at the rate of approximately 3 feet per second, about 1/4 of the time that the old door took. Now the steel curtain door can be left open during production hours, with the vinyl curtain door being used for production traffic. Another happy customer!



All Phase Hydraulics & Machine:



Nancy Swatt

Since Nancy became an employee of All Phase as an administrative assistant, her life has been a constant whirlwind of change. In just two months, she not only started her position with us, but also moved from Traverse City and got married! In her spare time, Nancy enjoys Camping and reading, as well as spending time with her 5 children.

Richard W. King

Richard joined our manufacturing division by a recommendation from his father, Richard F. King, who works as a Cylinder Technician in our repair division. Rich Jr. takes part in the areas of assembling, painting and packaging newly manufactured cylinders.

Re-Chrome

The pictures below are from a recent project our division completed for a customer. We performed a complete re-chrome job on a 62" by 24" Ram.

Before:



After:



"The Cylinder Manufacturing division continues to grow. We are shipping more and more units on a monthly basis and continue to develop new, loyal customers. We expect to take on much more business in 2016!"

- Steve Gaffin, VP of Cylinder Manufacturing

The picture below is of a custom built power unit we designed and assembled for the customer. We then went to the customer's location and installed the unit, replacing the lines of the system as well.



Speed Wrench Directory:

Light Duty Division:

P. (616) 669-8777

F. (616) 896-1590

Heavy Duty Division:

P. (616) 669-8700

F. (616) 896-9301

Speed-Tech Equipment:

P. (616) 669-2142

F. (616) 896-1756

All Phase Hydraulics:

P. (616) 669-3975

F. (616) 896-6815

Corporate Offices:

P. (616) 669-8700

F. (616) 896-8256

Location:

3364 Quincy St.

Hudsonville, MI 49426



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