

July 2009



# “The Wrench”

Newsletter from the Speed Wrench Group

## Directory:

Light Duty/RV  
Division

Ph: (616) 669-8777

Heavy Duty Truck  
Division

Ph: (616) 669-8700

All Phase Hydraulics  
Division

Ph: (616) 669-3975

Speed-Tech  
Equipment

Ph: (616) 669-2142

Corporate Fax  
(616) 896-8256

[www.speedwrench.com](http://www.speedwrench.com)

## The “Tool Box”

As 2009 moves into the second half of the year, Speed Wrench continues to move with it into some new and exciting opportunities. As you read through the different divisions you will notice that we continue to investigate new areas of customer service while maintaining our core values of customer satisfaction and “right now” service. Feel free to call any of the contact numbers listed with ideas on how we can improve. We value your input. Thanks!

*~The Management*

## From Light Duty/RV Division

Just a reminder that we do general maintenance and repairs on boat motors and accessories for I/O type boats. Also, check out our specials that we are running on our website. [www.speedwrench.com/ld\\_specials.asp](http://www.speedwrench.com/ld_specials.asp).



**WE DO IT RIGHT... RIGHT NOW!**

## **From Heavy Duty Division**

Ben Bratchi came to us from Cummins. He was factory trained and has worked for the local Cummins dealer and also was a warranty specialist. He has been with us for 3 months. **Welcome Ben!**

We are sending Jared Wesorick to Beeline alignment school so we will have more alignment coverage.

In keeping with our commitment to maintain our environment as much as possible, the Heavy Duty truck division is currently using a Biodegradable parts washer. This parts washer uses the same technology that was used to clean up the Exxon Valdez oil spill in Alaska. Instead of petroleum based solvents that have always been used, this new parts washer consists of live organisms or "little bugs" that "eat" the oil and grease from the dirty parts. This is just another way we at Speed Wrench continue to move forward.



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## **From All Phase Hydraulics**

In the All Phase Hydraulics Division, we continue to gain new customers through referrals, mainly because of our superior service. Check out a few of our testimonials at: [www.allphasehydraulics.com/testimonials.asp](http://www.allphasehydraulics.com/testimonials.asp)

We have also been doing more custom machine design and production. One of our latest productions is a "pole puller". This machine mounts on the front of a skid-steer loader to easily remove telephone poles out of the ground. It uses a powerful hydraulic cylinder with a 4" solid rod with a 24" stroke. This unit is a "must have" for telecommunications and utility companies, municipalities, and demolition contractors. Call us for details at 616-669-3975.



## **WHAT'S NEW AT SPEED-TECH?**

In the Speed-Tech division, we have been experiencing a pick up in our sales and service. We also have been working at rebuilding some compactors and balers for some of our customers. With some uncertainty in the economy, it makes sense for our customers to look at rebuilding their existing machines rather than replacing them. We specialize in doing on-site rebuilds of compactors and horizontal balers. This works very well for customers because their machine does not have to be moved in order to be re-built, and the downtime is minimal. Often we are able to re-build a compactor in 1 day and a horizontal baler in 1-2 days. If you would like to save money and prevent replacing your compactor or baler, give us a call and we would be glad to provide an estimate and a plan of action that fits with your production schedule.



In May, we installed 5 new Nordock Air Docks for a local dairy company. They experienced expansion in their business and needed a well-built and reliable dock leveler to meet their needs. After investigating their options, they chose the Air-powered Nordock leveler which was featured in our previous newsletter. We removed the old levelers and installed the new ones all in one day. If you need your dock leveler(s) replaced or new levelers installed, we would be honored to help set you up with quality products for all your truck dock, trailer restraint, and trailer seal needs.



Be sure to visit our website as well at [www.speedtechequipment.com](http://www.speedtechequipment.com) and check out our updated equipment list, Nordock product line, and this newsletter's "featured product" the Big Belly Solar compactor. We look forward to hearing from you for your service and equipment needs.

## **SPEED-TECH'S "GREENING GROWTH"**

Speed-Tech Equipment was founded on the concept of helping clients improve efficiencies using Waste and Recycling Equipment. As our Speed-Tech division developed over the years, great effort was put into emphasizing our responsibility for sustainable growth. Sustainable growth is necessary to provide for our employees and community, for our environment, and for maintaining a profitable company.

Speed-Tech's "Triple Bottom Line" is made up of:

- People
- Planet
- Profit

**We build our business on People.** We seek out and retain highly skilled, knowledgeable, and ethical employees. We understand the value of an honest day's work for an honest day's pay and we realize this is accomplished through complete customer satisfaction and retention. People are first and most important in the Triple Bottom Line - employees and their families, customers and vendors.

Next is our **responsibility to our Planet.** We understand the need to maintain and improve upon our Creator's design and magnificent handiwork. We represent and seek out equipment that helps keep the earth clean while aiding in ongoing efficiencies. Some of these include the BigBelly Solar Compactor, the GreenBuilt line of Balers and Compactors, the highly efficient and budget conscious AirDock units from Nordock, among others.

Last on the list is **Profit.** We consider a fair margin and profit necessary to continue the loop in the process. Maintaining a profitable company allows us to continue helping people and being stewards of our resources. To accomplish this, we treat others and other's property with the same respect we desire, day in and day out. We will continue to seek out and retain qualified, ethical, and teachable employees who will in turn provide the greatest service and care of our clients' needs and equipment to give them the edge they need towards profitability as well.

This is our formula and commitment to continued Green/Sustainable Growth in the years to come. We look forward to developing more clients into partners and friends.

## **FEATURED PRODUCT - BIG BELLY SOLAR**

### **Solar Powered Compactor**

- Completely self-powered compacting trash receptacle
- Uses solar power for 100% of its energy needs
- Provides cost efficiencies from labor savings, fuel cost, and maintenance savings
- Safe, easy to use, and designed to keep out pests
- Big Belly has proven its worth in urban streets, parks, colleges, and arenas– and in all weather conditions



### **Environmentally Friendly**

- Non-toxic powder coat painting
- Estimated 75% reduction in # of bags needed
- Black ABS plastic contains post consumer recycled content of 80% - 100%
- The internal battery is recyclable
- Can help you get LEED building design credits



### **Lower Lifetime Operational Costs**

- Increases capacity by five times
- Reduces operational costs (pickups)
- Depending on collection frequency, save as much as 80% on lifetime operational costs

### **Recent BigBelly News:**

The City of South Haven is “going green” and is currently doing a test run of the BigBelly Solar Compactor.



## **SPEED TECH'S NEWEST EMPLOYEE**

Please welcome our newest team member, Jamie Langerak, who joined us in March of this year as our second shop apprentice. Jamie has been assisting in rebuilding compactors and balers as well as installing dock shelters, balers and compactors. His past painting experience with Phase One Decorating has been a great asset for his additional involvement in refurbishing equipment. Jamie and his wife live in Coopersville with their 3 children (a baby boy as their newest addition this past June 2009-Congrats!). **Welcome to the team!**



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